



June 6, 2018

Greetings,

Inclusa is excited to announce the available opportunities surrounding the 2018 residential outcome-based payments, which eligible providers are able to receive as part of our current Residential Rate Methodology (RRM)*. These outcomes allow you to receive an additional payment when meeting certain criteria designed to promote member success; payments are based on offering an additional level of care that is not captured within other areas of the Rate Methodology. **The outcome payment amounts will be determined in the Fall of 2018 when Inclusa receives its capitation rate from the State; payments will then be distributed to eligible providers in the Spring of 2019 via member authorization(s) found within the Provider Portal.**

If you do not feel you are the right person to receive this message, please forward this communication to the appropriate recipient.

*Please Note: The 2018 Residential Outcome Payment opportunities are available to only those contracted residential providers utilizing the 2018 RRM; providers who support Day Services, Supportive Homecare Days, Supportive Apartments, or the like, are not eligible as the 2018 RRM is not utilized to determine those rates. All eligible providers must remain in good standing with Inclusa throughout the project year as determined by Inclusa, and any payments may be offset to providers who have an outstanding balance due to Inclusa or any of its Legacy Managed Care Organizations (MCOs).

Behavioral Health: Dementia Care Toolkit

Description:

Over the past four years, MCOs have been working closely with the State to improve dementia care within our communities. With the State's dementia redesign, an area of interest has included improving long term care options for people with challenging behaviors, or for those who use behavior as a method of communication. As part of this year's Behavioral Health Outcome, providers will be encouraged to utilize a **Dementia Care Toolkit**, which was previously developed in partnership with providers. The resources within the **Dementia Care Toolkit** assist providers and caregivers to support those who communicate using behaviors, specifically those who are diagnosed with a form of Dementia.

To be eligible to receive this outcome payment:

1. **Have one or more members residing in your facility** with a dementia target flag on the Long Term Care Functional Screen (LTCFS) who currently have rates calculated through Inclusa's 2018 Residential Rate Methodology
2. **Submit application to participate** and agree to terms and conditions of outcome by the deadline of **July 1, 2018**
3. **Review at least two webinar trainings and complete associated questions with a passing score**; one of the completed webinars must consist of the "**Dementia Care Toolkit: How To**"
4. **Submit completed Dementia Care Toolkit** by deadline of **December 1, 2018** to innovation@inclusa.org
 - a. Completed Toolkits can be submitted at any time prior to December 1, 2018

To Learn More Contact: innovation@inclusa.org



Please click on this link for application and webinar materials: bit.ly/InclusaOutcomes

Outcome Deadlines:

1. Application Deadline: **July 1, 2018**
2. Toolkit Deadline: **December 1, 2018**

Quality Improvement: Best Practice Initiative

Description:

Inclusa will make an additional payment to eligible providers for projects that will improve the quality of services currently offered and have a positive impact on current members. This initiative allows you to identify a specific project related to quality best practices.

To be eligible to receive this outcome payment:

1. **Have one or more members residing in your facility** who currently have rates calculated through Inclusa's 2018 Residential Rate Methodology
2. **Submit application to participate** and agree to Terms and Conditions of outcome by the deadline of **July 1, 2018**
3. **Complete and submit progress** reports on project by completing questionnaires throughout the year via online platform, by deadline dates of **September 5, 2018** and **December 5, 2018**

Please click on this link for application and questionnaire details: bit.ly/InclusaOutcomes

Outcome Deadlines:

1. Application Deadline: **July 1, 2018**
2. Progress Report Deadlines: **September 5, 2018** and **December 5, 2018**

Health Promotion: Influenza Prevention & Education

Description:

Seasonal influenza (commonly known as the flu) is a contagious respiratory illness caused by influenza viruses that infect the nose, throat, and lungs. The single **BEST** way to prevent the flu is to get a flu vaccine **EACH** year. Inclusa will make an additional payment to providers who demonstrate a commitment to ensuring their residents are provided options for gaining access to flu clinics and influenza education.

To be eligible to receive this outcome payment:

1. **Have one or more members residing in your facility** who currently have rates calculated through Inclusa's 2018 Residential Rate Methodology
2. **Accurately complete all areas of the spreadsheet** provided to you in the fall of 2018, keeping in mind, members still have the right to refuse the vaccination
3. **Submit completed spreadsheet** and agree to terms and conditions of outcome by deadline of **December 1, 2018**
 - a. Providers will still receive credit for members who refuse/decline the vaccination

To Learn More Contact: innovation@inclusa.org



2018 Residential Outcome Payments Announcement



Outcome Deadline:

- All documentation will need to be submitted by **December 1, 2018**, to be eligible for this outcome payment

Please note, we will be utilizing a variety of technology options to support the 2018 Residential Outcome Payments. E-mail communication will be coming from innovation@inclusa.org. To ensure you don't miss out on this opportunity, please watch your spam/junk folders. All questions and concerns can be sent to innovation@inclusa.org.

Thank you,

Community Resources/Provider Relations
Inclusa, Inc.

To Learn More Contact: innovation@inclusa.org